



A DIVISION OF DOWNER EDI LIMITED

Evans Deakin Pty Limited ABN 92 000 002 031

2B Factory Street
Granville NSW 2142
PO Box 73 Granville NSW 2142
Tel: 61 2 9637 8288
Fax: 61 2 9637 6783
sales@edirail.com.au

30 August 2002

Dear Sir,

We have been asked to provide a letter of reference for Vulcanite - Sydney, which will be included as part of their capability submission to your organization.

For many years Vulcanite has successfully provided resilient bushings and Locomotive bolster pads for Clyde Engineering, our predecessor company.

Recently we used the design skills and manufacturing capability of Vulcanite for the production of secondary suspension components on our 4th generation Millennium Passenger Train. In particular these were the resilient elements crucial to the proper performance of the single air bag, secondary suspension, stabilizing anti-roll bar.

Our design engineers established the detailed performance specifications for the anti-roll components, with some suggestions as to each element shape and installed space envelope. Vulcanite then designed, manufactured and successfully fatigue tested the rubber and steel resilient components for the anti-roll bar. Our new Millennium train has recently entered service in the Sydney metropolitan passenger network.

We have found Vulcanite Pty Ltd to be a company with a good engineering capability supplying products to EDI Rail which conform to the required specification.

Yours truly

A handwritten signature in blue ink, appearing to read 'J. Lothian', written over a blue horizontal line.

Jim Lothian
Purchasing Manager

(ref: 30080940.jal)

